LMDG Real Estate Value Fund II

\$15,000,000

OVERVIEW

Lujan-Merriman Development Group ('LMDG') is raising a fund, LMDG Real Estate Value Fund II LP ('The Fund'). LMDG and its affiliates have completed **\$100,000,000+** in transactions. The Fund will seek to make value-based investments on advantageous pricing terms resulting from market dislocations in the current economy, generating cash flow, immediate capital appreciation, and increased net worth.

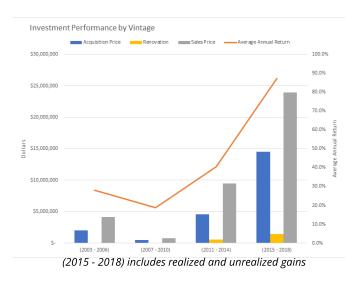
INVESTMENT STRATEGY

The Fund will seek investments ranging from approximately \$1,500,000 to \$5,000,000 per asset, too large for novice investors and not large enough for institutional investors. The Fund employs disciplined asset by asset underwriting and tactical management strategies to enhance value and generate strong cash flows. The focus is on intrinsic real estate value that translates into long term cash flow and immediate value enhancement. The Fund targets properties that can be acquired at 30% - 40% below market price and fully stabilized within 9-18 months, generating a gain on asset of 45% - 55%. The Fund has a strategic market focus backed by strong fundamental analysis of economics, demographics, and local supply and demand conditions. Property type focus includes: multifamily, in-fill land, and single family residential investments.

Target Returns, upon stabilization of investments: 12% - 17% Net IRR 1.5x - 2.0x Net Multiple

SUMMARY OF INVESTMENT PERFORMANCE

- \$100,000,000+ in transactions
- 56% Gain on Assets
- 102% Return on Capital 2015 2019
- 15 year track record
- 40+ transactions



ORGANIZATION

LMDG is headquartered in Long Beach, CA. Founded in 2005 by Aaron Lujan and Aaron Merriman with a long-term orientation and focus on value-based real estate investments. Mr. Lujan and Mr. Merriman lead LMDG's day-to-day operations. Combined, these executives bring nearly 40 years of real estate, corporate finance, and accounting experience and possess experience across disciplines including: acquisitions, asset management, property management, and construction.

SUMMARY OF TERMS

Fund Size: \$15,000,000; up to 65% leverage.

Principal Terms:

- Operating cash flows to be distributed pro rata quarterly
- Cash Flow from sales to be distributed pro rata within 90 days of capital event.
- Management equity ownership 30%

This information is qualified in its entirety by reference to the Confidential Offering Memorandum, which contains, among other things, a description of the risks associated with an investment in this Fund. Investors must read the Confidential Offering Memorandum if they are considering an investment. Important information is also contained in the Limited Partnership Agreement and Subscription Agreement.

Aaron Lujan, Managing Director · alujan@lmdg.net · Aaron Merriman, Managing Director · amerriman@lmdg.net



CONFIDENTIAL

LMDG Real Estate Value Fund II

\$15,000,000



DISCLAIMER

THE MATERIAL CONTAINED HEREIN IS CONFIDENTIAL, FURNISHED SOLELY FOR THE PURPOSE OF CONSIDERING AN INVESTMENT IN LMDG REAL ESTATE VALUE FUND II, LP (THE "FUND") SPONSORED BY LUJAN/MERRIMAN DEVELOPMENT GROUP ("LMDG") AND IS NOT TO BE USED FOR ANY OTHER PURPOSE OR MADE AVAILABLE TO ANY OTHER PERSON WITHOUT THE EXPRESS WRITTEN CONSENT OF LMDG. THE MATERIAL IS BASED IN PART ON INFORMATION SUPPLIED BY LMDG AND IN PART UPON INFORMATION OBTAINED BY LMDG FROM SOURCES IT DEEMS TO BE RELIABLE, HOWEVER, NEITHER LMDG OR ITS AFFILIATES SHALL BE DEEMED TO HAVE MADE ANY EXPRESS OR IMPLIED REPRESENTATIONS OR WARRANTIES REGARDING THIS MATERIAL WHATSOEVER, INCLUDING, WITHOUT LIMITATION, WITH REGARD TO ACCURACY AND COMPLETENESS. SUMMARIES CONTAINED HEREIN OF ANY DOCUMENTS ARE NOT INTENDED TO BE COMPREHENSIVE STATEMENTS OF THE TERMS OF SUCH DOCUMENTS, BUT RATHER ONLY OUTLINES OF SOME OF THE PRINCIPAL PROVISIONS CONTAINED THEREIN. PROSPECTIVE INVESTORS SHOULD MAKE THEIR OWN INVESTIGATIONS, PROJECTIONS, AND CONCLUSIONS WITHOUT RELIANCE UPON THE MATERIAL CONTAINED HEREIN WITH REGARD TO FUTURE INVESTMENTS SPONSORED BY LMDG. LMDG EXPRESSLY RESERVES THE RIGHT, AT THEIR SOLE DISCRETION, TO REJECT ANY OR ALL EXPRESSIONS OF INTEREST OR OFFERS TO INVEST IN THE FUND OR ANY PROJECT AND/OR TERMINATE WITH ANY ENTITY AT ANY TIME WITH OR WITHOUT NOTICE. THE MATERIAL HEREIN IS SUBJECT TO CHANGE.

THE INVESTMENT PERFORMANCE INFORMATION HAS BEEN PREPARED SOLELY TO DEMONSTRATE THE MANNER IN WHICH LMDG EVALUATES POTENTIAL INVESTMENT OPPORTUNITIES, INVESTMENT ECONOMICS AND THESIS, AND INVESTMENT CASH FLOWS. IT DOES NOT REPRESENT ACTUAL OR PROSPECTIVE RETURNS ON INVESTMENTS TO BE MADE BY THE FUND, NOR ARE THEY PROJECTIONS OF THE LIKELY OR EXPECTED INVESTMENT RETURNS TO BE EARNED BY THE FUND OR BY INVESTORS THEREIN. THERE CAN BE NO ASSURANCE THAT THE FUND WILL ACHIEVE COMPARABLE RESULTS, THAT TARGETED RETURNS WILL BE MET, OR THAT INVESTORS IN THE FUND WILL RECEIVE ANY RETURN OF OR ON THEIR CAPITAL. THE GROSS IRR IS BEFORE GIVING EFFECT TO MANAGEMENT FEES, THE GENERAL PARTNER'S CARRIED INTEREST, TAXES AND OTHER EXPENSES, INCLUDES PROPERTY LEVEL EXPENSES, THE APPLICATION OF WHICH WOULD REDUCE SUCH PRIOR PERFORMANCE AND INDICATED RATES OF RETURN. THE NET IRR IS AFTER GIVING EFFECT TO MANAGEMENT FEES, THE GENERAL PARTNER'S CARRIED INTEREST, TAXES AND OTHER EXPENSES. THERE CAN BE NO ASSURANCE THAT UNREALIZED INVESTMENTS WILL BE REALIZED AT CURRENT VALUATIONS. PAST PERFORMANCE IS NOT INDICATIVE OF FUTURE RESULTS AND THERE IS A POSSIBILITY OF LOSS IN CONNECTION WITH AN INVESTMENT IN THE FUND.

THE VALUATIONS, FORECASTS, ESTIMATES, OPINIONS, AND PROJECTIONS CONTAINED HEREIN INVOLVE ELEMENTS OF SUBJECTIVE JUDGMENT AND ANALYSIS. ANY OPINIONS EXPRESSED IN THIS MATERIAL ARE SUBJECT TO CHANGE WITHOUT NOTICE. THIS PRESENTATION MAY CONTAIN FORWARD-LOOKING STATEMENTS. LMDG UNDERTAKES NO OBLIGATION TO UPDATE THESE FORWARD-LOOKING STATEMENTS FOR EVENTS OR CIRCUMSTANCES THAT OCCUR SUBSEQUENT TO SUCH DATES OR TO UPDATE OR KEEP CURRENT ANY OF THE INFORMATION CONTAINED HEREIN. THERE IS NO GUARANTEE THAT ANY OF THESE ESTIMATES OR PROJECTIONS WILL BE ACHIEVED. ACTUAL RESULTS WILL VARY FROM THE PROJECTIONS AND SUCH VARIATIONS MAY BE MATERIAL.

THIS PRESENTATION IS BEING PROVIDED TO QUALIFIED PURCHASERS OR INSTITUTIONAL INVESTORS, QUALIFIED CLIENTS, AND ACCREDITED INVESTORS ONLY AND IS NOT APPROVED FOR USE WITH THE GENERAL PUBLIC. THE FUND IS A PRIVATE OFFERING PURSUANT TO REGULATION D OF THE SECURITIES ACT OF 1933 AND HAS NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION. THIS PRESENTATION IS NOT INTENDED TO BE AN OFFER TO SELL SECURITIES OR PROVIDE COMPLETE INFORMATION REGARDING THE FUND OR THE REAL ESTATE MARKET. QUALIFIED AND ACCREDITED INVESTORS THAT INDICATE AN INTEREST IN INVESTING IN THE FUND WILL BE PROVIDED A COPY OF THE FUND'S PRIVATE PLACEMENT, LIMITED PARTNERSHIP AGREEMENT, SUBSCRIPTION AGREEMENT, AND SHOULD THOROUGHLY REVIEW THESE MATERIALS BEFORE INVESTING. THIS INFORMATION IS NOT INTENDED TO BE LEGAL, TAX, BUSINESS OR FINANCIAL ADVICE. PLEASE CONSULT WITH YOUR APPLICABLE PROFESSIONAL FOR SUCH ADVICE. NO INVESTMENT OR OTHER FINANCIAL DECISIONS OR ACTIONS SHOULD BE BASED SOLELY ON THE INFORMATION PROVIDED IN THIS PRESENTATION.

Aaron Lujan, Managing Director · alujan@Imdg.net · Aaron Merriman, Managing Director · amerriman@Imdg.net